

From: [Tinley Park Public Records](#)
To: lgodette@tinleypark.org
Subject: [GovQA] Activity Assignment on Request W017084-043017
Date: Monday, May 01, 2017 1:59:49 PM

An Activity has been assigned to you on Request W017084-043017

Village FOIA Request / W017084-043017

Activity Information

Activity Assigned Staff: Laura Godette
Activity Type: Provide Records
Activity Due Date: 5/4/2017

[Access the Tinley Park FOIA Center to view the Activity](#)

Request Information

Assigned Staff: Terica Ketchum
Status: Assigned
Create Date: April 30, 2017
Request Details: Any and all emails, electronic records, messages, notes, deliberations, meeting minutes, audio or video mentioning the name 'Government Consulting Services of Illinois' or 'GCSI' from the beginning of 2016 to present.

[Access the Tinley Park FOIA Center to View the Request](#)

This is an auto-generated email and has originated from an unmonitored email account.
Please DO NOT REPLY



m the beginning of 2016 to present.

[Access the Tinley Park FOIA Center to View the Request](#)

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From: [Tinley Park Public Records](#)
To: sclemmer@tinleypark.org
Subject: [GovQA] Activity Assignment on Request W017084-043017
Date: Monday, May 01, 2017 1:57:54 PM

An Activity has been assigned to you on Request W017084-043017

Village FOIA Request / W017084-043017

Activity Information

Activity Assigned Staff: Steve Clemmer
Activity Type: Provide Records
Activity Due Date: **5/4/2017**

[Access the Tinley Park FOIA Center to view the Activity](#)

Request Information

Assigned Staff: Terica Ketchum
Status: Assigned
Create Date: April 30, 2017
Request Details: Any and all emails, electronic records, messages, notes, deliberations, meeting minutes, audio or video mentioning the name 'Government Consulting Services of Illinois' or 'GCSI' from the beginning of 2016 to present.

[Access the Tinley Park FOIA Center to View the Request](#)

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Please DO NOT REPLY



m the beginning of 2016 to present.

[Access the Tinley Park FOIA Center to View the Request](#)

From: [Tinley Park Public Records](#)
To: tketchum@tinleypark.org
Subject: [GovQA] New FOIA Request - W017084-043017
Date: Sunday, April 30, 2017 4:31:10 PM

A request has been **assigned** to you

Village FOIA Request / W017084-043017

Request Information

Assigned Staff: Terica Ketchum

Status: Assigned

Create Date: 4/30/2017 4:29:31 PM

Type of Request: Village FOIA Request

Record(s) Requested: Any and all emails, electronic records, messages, notes, deliberations, meeting minutes, audio or video mentioning the name 'Government Consulting Services of Illinois' or 'GCSI' from the beginning of 2016 to present.

Access the Tinley Park FOIA Center to View the Request

This is an auto generated email and has originated from an unmonitored email account.
Please DO NOT REPLY.



[spx?id=17084" target="_blank" style="color: rgb\(59, 115, 175\); text-decoration: none;">Access the Tinley Park FOIA Center to View the Request](#)

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From: [Frank Cortese](#)
To: [David Niemeyer](#)
Subject: Client List
Date: Thursday, April 27, 2017 4:11:08 PM
Attachments: [GCSI Client List \(4-2017\).docx](#)
[Untitled attachment 00086.txt](#)

From: [David Niemeyer](#)
To: [Lisa Valley](#)
Subject: FW: Client List
Date: Thursday, April 27, 2017 9:03:47 PM
Attachments: [GCSI Client List \(4-2017\).docx](#)
[ATT00001.txt](#)

-----Original Message-----

From: Frank Cortese [<mailto:cortescf@gcsi.org>]

Sent: Thursday, April 27, 2017 4:11 PM

To: David Niemeyer

Subject: Client List

From: [David Niemeyer](#)
To: [Lisa Valley](#); [Terri Chojnacki \(Clerks VH\)](#)
Subject: FW: Follow up
Date: Friday, April 28, 2017 4:50:32 PM
Attachments: [Proposal \(Tinley Park\).docx](#)
[ATT00001.txt](#)

-----Original Message-----

From: Frank Cortese [<mailto:cortese1@pcsi.org>]
Sent: Friday, April 28, 2017 4:50 PM
To: David Niemeyer
Subject: Follow up

Thank you

From: [David Niemeyer](#)
To: [Lisa Valley](#)
Subject: FW: New proposal
Date: Friday, April 28, 2017 4:43:48 PM
Attachments: [Proposal \(Tinley Park\).docx](#)
[ATT00001.txt](#)

Lets discuss before you send to clerks

-----Original Message-----

From: Frank Cortese [<mailto:cortescf@gesi.org>]

Sent: Friday, April 28, 2017 3:08 PM

To: David Niemeyer

Subject: New proposal

With your changes - let me know if you need any additional information

Thank you

From: [David Niemeyer](#)
To: [Lisa Valley](#)
Subject: FW: Overview
Date: Thursday, April 27, 2017 9:03:40 PM
Attachments: [GCSI Overview \(Legislative\).doc](#)
[ATT00001.txt](#)

Sending you a couple attachments for lobbyist agenda item. We are still working and revising actual memo and agreement will hopefully have by noon

-----Original Message-----

From: Frank Cortese [<mailto:cortese@gesl.org>]

Sent: Thursday, April 27, 2017 4:21 PM

To: David Niemeyer

Subject: Overview

From: [Frank Cortese](#)
To: [David Niemeier](#)
Subject: Follow up
Date: Friday, April 28, 2017 4:49:57 PM
Attachments: [Proposal \(Tinley Park\).docx](#)
[Untitled attachment 00057.txt](#)

Thank you

From: [Lisa Valley](#)
To: [Terri Chojnacki \(Clerks VH\)](#)
Subject: Lobbyist write up
Date: Friday, April 28, 2017 2:06:02 PM
Attachments: [Lobbyist agenda discussion.docx](#)

Lisa Valley
Executive Assistant
708-444-5017

Village of Tinley Park
16250 S. Oak Park Avenue
Tinley Park, Illinois 60477
www.tinleypark.org



From: [Frank Cortese](#)
To: [David Niemeyer](#)
Subject: New proposal
Date: Friday, April 28, 2017 3:07:58 PM
Attachments: [Proposal \(Tinley Park\).docx](#)
[Untitled attachment 00066.txt](#)

With your changes - let me know if you need any additional information

Thank you

From: [Frank Cortese](#)
To: [David Niemeyer](#)
Subject: Overview
Date: Thursday, April 27, 2017 4:20:42 PM
Attachments: [GCSI Overview \(Legislative\).doc](#)
[Untitled attachment 00080.txt](#)

From: [Allison Tugend \(Clerks VH\)](#)
To: [Jason Freeman](#); [Ryan Boling](#); [Dennis Maleski](#); [Steve Clemmer](#)
Cc: [Laura Godette \(Clerks VH\)](#)
Subject: PP Agenda 050217
Date: Saturday, April 29, 2017 9:25:11 AM
Attachments: [Agenda 05-02-2017.ppt](#)

Attached.

Allison Tugend
Village of Tinley Park
Clerk's Office
444-5000

From: [David Niemeyer](#)
To: [Lisa Valley](#)
Subject: last one of night
Date: Thursday, April 27, 2017 10:00:47 PM
Attachments: [gcsi_agreement.docx](#)

David Niemeyer
Village Manager
Village of Tinley Park
16250 South Oak Park Avenue
Tinley Park, IL 60477
Phone: 708-444-5000
Fax: 708-444-5099

Agenda – May 2, 2017

- **Call to Order**
- **Pledge of Allegiance**
- **Roll Call**

ITEM #1

Consider the appointment of Michael Mangin to fill the unexpired term of Trustee Jacob C. Vandenberg

ITEM #2

Consider approval of Agenda

ITEM #3

Consider approval of Minutes of the Regular Village Board meetings held on April 18, 2017.

ITEM #4

Consider approval of the Consent Agenda Items.

ITEM #5

**Consider Ordinance Number 2017-O-032
granting a variation from the maximum
allowable building height to construct an
addition to St. Stephen's Church –**

President Vandenberg

ITEM #6

**Consider Ordinance Number 2017-O-034
granting a Special Use to allow for a brewery
including sales and tasting at 6811 Hickory
in the Downtown Core (DC) Zoning District
(Banging Gavel Properties) –**

President Vandenberg

ITEM #7

**Consider approval of a Letter of Agreement
with Roger Brooks International for the
development of a Brand Style Guide -**

Trustee Younker

ITEM #8

Consider appointing Government Consulting Services of Illinois as the Village's Lobbyist-

Trustee Younker

ITEM #9

Consider authorizing a Professional Services Agreement with GovTempUSA, LLC for provision of a temporary accountant –

Trustee Younker

ITEM #10

Receive comments from the Board and Staff

ITEM #11

Receive comments from the public

ITEM #12

Adjourn to Executive Session to discuss:

- A. Collective negotiating matters between the public body and its employees or their representatives, or deliberations concerning salary schedules for one or more classes of employees.**

ADJOURNMENT



Government Consulting Services of Illinois, LLC

Three First National Plaza
70 W. Madison, Suite 1600, Chicago, Illinois 60602
312.696.1925 (Direct) 312.927.8840 (Cell) 312.696.4225 (Fax)
cortescf@gcsi.org

Client Representations

Access Community Network
Animal Welfare Institute
Chicago Film Studio, LLC
City of Des Plaines, Illinois
Elevator Constructors Union Local 2 ("IUEC")
Government Property Fund / Fulcrum ("GPF")
Heat and Frost Insulators and Asbestos Workers Local 17
Illinois Pipe Trades Association and Advancement Program ("IPTAAP")
Lagunitas Brewing Company
Lyons Township Highway Department
MGR Springfield Partners, LLC
Motion Picture Studio Mechanics Local 476 ("IATSE")
Omega and Associates
Orland Township
PACE Suburban Bus
Professional National Title Network, Inc. ("PNTN")
Republic Services, Inc.
Teamsters Joint Council Local 25
Theatrical State Employees Union Local 2
United Union of Roofers, Waterproofers and Allied Workers
Village of Bellwood, Illinois
Village of Bridgeview, Illinois
Village of Norridge, Illinois
Village of Westchester, Illinois
Wheaton Sanitary District



Government Consulting Services of Illinois, LLC

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70 W. Madison, Suite 1600
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312.696.4225 (Fax)
cortese1@gcsi.org

Professional Qualifications

The principal of Government Consulting Services of Illinois, LLC (“GCSI”) an Illinois Limited Liability Company, is Frank J. Cortese. GCSI is a full-service, multi-client contractual lobbying and strategic planning firm with offices in Chicago and Springfield, Illinois. GCSI is a registered lobbying entity with the State of Illinois under the Illinois Lobbyist Registration Act (25 ILCS 170). GCSI is also registered as a lobbying entity with Cook County and the City of Chicago

Mr. Cortese has been a registered lobbyist with the State of Illinois since 2001. Mr. Cortese has been on staff in some capacity at the state level of the Executive Branch for the years 1987 to 2000, prior to becoming a registered lobbyist. Mr. Cortese’s involvement working for the State Government and interacting with the General Assembly includes his experience as the assistant to the Secretary of State of Illinois, from 1987 to 1991. In this capacity, Mr. Cortese worked with various legislators on personnel issues. Mr. Cortese worked for the Governor’s Office, from 1991 to 2000. Mr. Cortese was involved with various legislators as it related to personnel and labor issues, and he specifically monitored all labor related legislation.

Experience

GCSI has significant experience with all phases of representation before governmental bodies, including the familiarity with procedure nuances and the instincts necessary to develop and implement strategic advocacy. Our expertise permits us to provide a full range of legislative services. Mr. Cortese and GCSI have accrued the latest technology and expertise needed to assure the optimum results for its clients.

GCSI represents both private and public sector entities. GCSI prides itself on the proactive stance it takes addressing the needs of its clients. GCSI effectively identifies the issues and opportunities that affect client decision-making and provides timely, strategic and responsive proposals to achieve client stated objectives. GCSI assists its clients in drafting legislation, bill analysis, taking points and legislative testimony. GCSI provides its clients effective, strategic counsel to further their policy objectives.

GCSI's extensive experience allows it to provide a full-range of legislative services. GCSI will assist in drafting legislation, amendments, bill analysis, talking points and legislative testimony. GCSI will provide strategic counsel to further its client's policy objectives. GCSI uses its strong relationships with officials, legislators and their staff to the advantage of its client's identifying relevant policymakers while establishing effective communications in a timely manner. GCSI's experience extends over a broad range of regulatory, administrative and legislative issues. These capabilities, along with the ability to work with both sides of the aisle, make GCSI a successful advocate on behalf of its clients.

GCSI has extensive experience in assisting clients before the General Assembly and has provided oral testimony at times before the various legislative committees. GCSI is committed and has the resources and availability to get the job done. GCSI understands the legislative processes in the State of Illinois. GCSI attends and monitors various state legislative committees on behalf of its clients. GCSI provides an analysis and opinion from the committee hearings as it relates to its client. In some instances, GCSI will oppose certain legislation at the committees and, in other instances, GCSI will amend certain pieces of legislation. All legislative action is coordinated with the client. GCSI is constantly monitoring all committees and legislation, during session and special session.

In summary, GCSI knows how to win and understands the legislative process and will assist its clients by developing and evaluating a detailed strategy in the following manner:

- Assist in strategic planning;
- Provide powerful follow-up;
- Respond in a timely and effective manner;
- Simplify increasingly complex processes;
- Keep a keen eye on competitive forces;

GCSI effectively identifies the issues and opportunities that affect client decision-making and provides timely, strategic and responsive proposals to achieve client-stated objectives.

GCSI's approach can be summed up in four words, "*constant coordination and communication.*"

GCSI will provide client references upon request.

FRANK J. CORTESE

Areas of Expertise:

- Government and administrative
- Strategic planning
- Labor and management relations
- Legislation
- Economic development

Professional Experience:

Government Consulting Services of Illinois, LLC – Principal, 2011-Present

- Representation of numerous clients before the Illinois General Assembly, Executive Branch, and the Chicago City Council.

Illinois Governmental Consulting Group, LLC – Founding Partner, 2003-2011

- Representation of numerous clients before the Illinois General Assembly, Executive Branch, and the Chicago City Council.

Greenberg Traurig, LLP, Director – Legislative and Regulatory Affairs, 2001-2003

- Representation of numerous clients before the Illinois General Assembly, Executive Branch, and the Chicago City Council.

Assistant to Governor George Ryan, 1999-2001

- Served as liaison to all labor leaders throughout the state.
- Worked closely with the Governor on all labor related legislation.
- Responsibility included all aspects of labor/management relations.

Assistant Director of Labor Relations & Personnel, Governor Jim Edgar, 1991-1999

- Served as a liaison to elected officials and leaders in Cook and the Collar counties regarding personnel issues.
- Worked closely with agency directors, boards and commissions in regard to personnel.
- Acted as a liaison to the labor community.

Assistant to Secretary of State Jim Edgar, 1987-1991

- Served as liaison for the office in regard to all personnel issues.
- Worked closely with all departments under the Secretary regarding all personnel issues.
- Worked closely with agency directors, boards and commissions in regard to personnel.
- Acted as a liaison to the labor community.

Community Service:

Former Appointed Member, Secretary of State Merit Commission, 2002 – 2004, with State Senate confirmation.